

ANNUAL REPORT



BOYS & GIRLS CLUBS
OF METROPOLITAN BALTIMORE

July 1, 2022 – June 30, 2023



LEADING WITH RESILIENCE

“

As we begin work on a new chapter in our organization's story, we do so with a clear vision: every young person deserves a nurturing place to become what they desire. With that vision at the forefront, we get to work. It may take time, and it will most certainly take a team, but I'm confident in what the Boys & Girls Clubs will become....

”



These are the words Jeff shared five years ago as he joined the Boys & Girls Club team.

Today, five years later, we are immensely proud of what we have done and equally focused on our unwavering vision that every young person deserves a nurturing place to become the greatest version of themselves.

As we reflect on the past five years leading this organization, the excitement and sense of responsibility Jeff felt on his first day remains ever-present among our entire team. Our work is vital, and our vision remains steadfast. As we look to 2024, we have so many great projects and initiatives coming to life, but for now, we want to reflect on just some of the wins we've celebrated since 2018:

- We announced the Baltimore Ravens Boys & Girls Club at Hilton Recreation Center thanks to a \$20 million gift from the Ravens and the Steve and Renee Bisciotti Foundation.
- We expanded with three Clubs on Maryland's Eastern Shore and Clubs in Howard County.
- We partnered with the Maces Lane alumni to bring to life the Maces Lane Boys & Girls Club and Cultural Center in Cambridge, MD.
- We grew our dedicated staff team to more than 70 committed professionals.
- We led the collaboration of Boys & Girls Clubs in securing more than \$12 million to support statewide expansion efforts reaching 40,000 youth.
- We showed up every day throughout the COVID-19 pandemic, bridging the gap for youth, families, and communities.
- We engaged more than 1,000 new donors and volunteers in our work.
- We solidified partnerships with more than 30 corporate supporters.
- We offered new and innovative programs – like skiing and podcasting! – to inspire the imagination and creativity of Club kids and teens.
- We worked together to create the Designing Our Future Strategic Roadmap, a guide for our daily work.
- We embraced a mantra of we show up and we do what we say we'll do.

These are just the highlights.

Behind these wins are the real lives our work impacts.

People like Club parent Shannon, and the piece of mind she has knowing her son was at the Club every afternoon while she worked in 2020.

People like Wilbert, who attributes his experience at the Club as the reason he was the first in his family to attend college.

People like David, a father of two Club kids, and the feeling he has knowing his twin daughters are safe at the Club each day.

Also behind these big wins are people like you, who trusted our vision and believed in our work.

Thanks to you, we take pride in showing up every day to honor our shared commitment to deliver more opportunities for more kids and teens so that they may experience the life-changing effects of a Boys & Girls Club.

With immense gratitude,



Nicholas Tatum
Board Chair



Jeffrey Breslin
President & CEO



AT A GLANCE

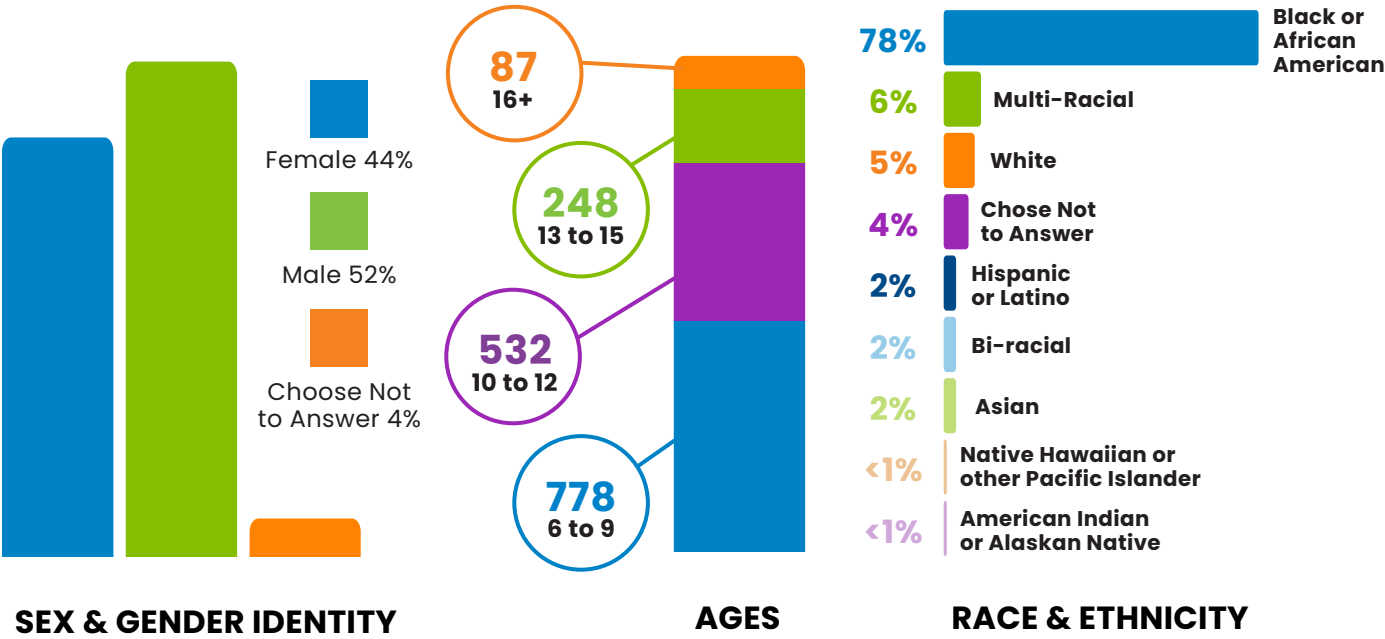
WHO WE ARE

For over 10 years, Boys & Girls Clubs of Metropolitan Baltimore (BGCMB) has provided high-quality, community-based youth development services to youth, ages 6 to 18, in greater Baltimore.

OUR MISSION

Enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

ABOUT OUR CLUB MEMBERS



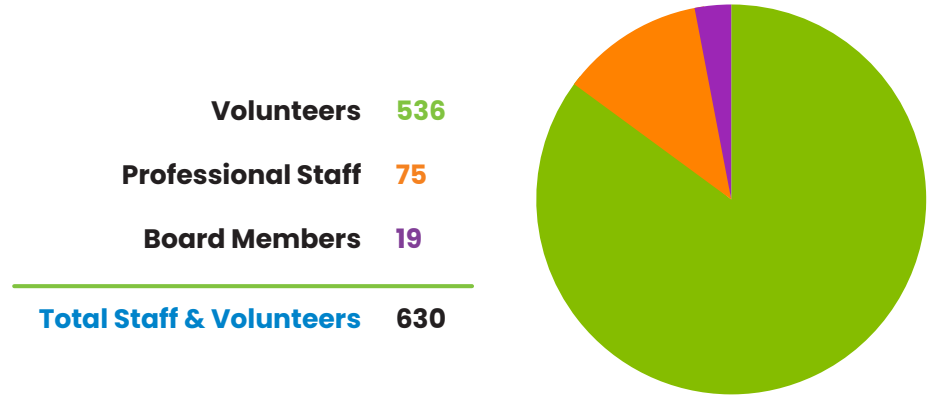
In a typical year, Boys & Girls Clubs of Metropolitan Baltimore serves 1,900 young people in 9 Club locations including:



At a Glance (continued)

YOUTH DEVELOPMENT LEADERS

Our trained youth development professionals deliver over **10,000** hours of programming every year.



OUR IMPACT

- Club members are more likely to have an adult outside their family to talk to than other MD students.
- Club members are less likely to engage in risk behaviors than other MD youth.
- More than 85% of members say the Club helps them:



UNDERSTAND THEIR FEELINGS



EXPRESS THEIR FEELINGS



SOLVE PROBLEMS



SPOTLIGHT ON PUBLIC FUNDING

BGCMB stewarded more than \$3M in state funding in support of Boys & Girls Club organizations in Maryland.



BOYS & GIRLS CLUBS
OF METROPOLITAN BALTIMORE

OUR PROGRAMS



LEADERSHIP & SERVICE



HEALTH & WELLNESS



EDUCATION



SPORTS & RECREATION

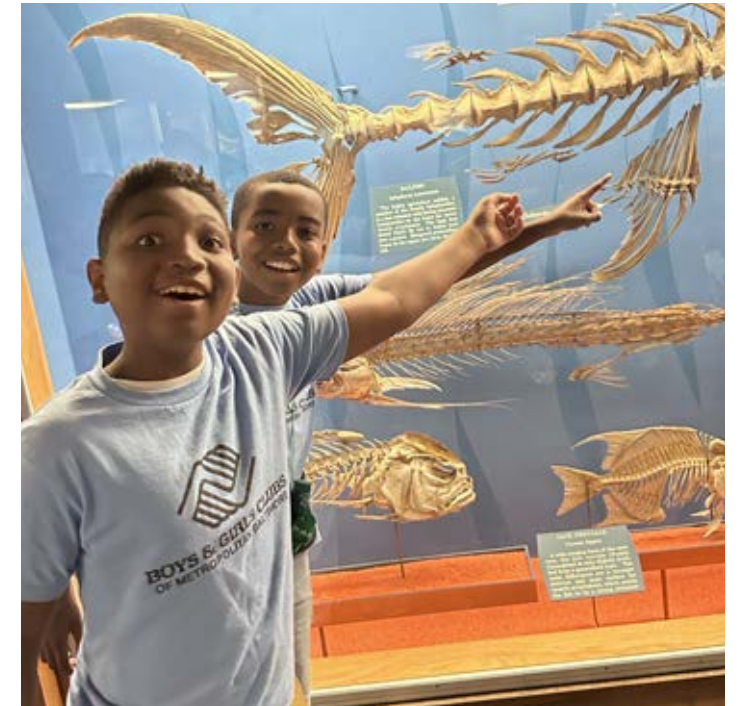


THE ARTS



WORKFORCE READINESS

SUMMER CAMP OFFERED IN 10 LOCATIONS AT NO COST TO FAMILIES



Boys & Girls Clubs of Metropolitan Baltimore offered a six-week summer camp to more than 500 youth across nine locations, including five locations in Baltimore City and two new locations in Howard County.

Programming centered on three pillars: reinforcing fundamental academics, fostering mental and emotional resilience, and offering positive outlets for fun and recreation. Camp provided daily meals and weekly field trips, all at no cost to families.

A typical day at camp included our proven Summer Brain Gain curriculum, delivered by trained staff including

certified teachers, designed to bolster fundamental literacy and mathematics skills and prevent “summer slide” in academic achievement.

There was also plenty of time to be a kid! Campers enjoyed time on the playground, in the games room and on excursions to Port Discovery and the Smithsonian Museum of Natural History, to name a few. Local law enforcement officers also continued to make regular visits to Clubs to build positive relationships with youth. We celebrated the end of summer with a field day party for all our staff and campers at a nature preserve.

OUR 2023 YOUTH OF THE YEAR:

Shaniya B., age 14

“I’ve met some of my closest friends and mentors at the Club. I would not have had the opportunity to meet some of the most influential people in my life if it weren’t for the Boys & Girls Club.”





gym, tutoring center, teen center, arts room, dance studio, technology and music studio and teaching kitchen. The campus will also include a new turf athletic field with lights and a new outdoor basketball court. Of the project, Mayor Brandon Scott said, "This is a remarkable example of how a public-private partnership can work together to change a community. Our young people need support, they need mentors, and they need opportunity to achieve, and this gives them a real chance to discover all they can be." In Cambridge, the Boys & Girls Club at Mace's Lane Community Center reimagines the long vacant Mace's

Lane High School into a living tribute as the largest Boys & Girls Club on the Eastern Shore serving more than 1,500 youth. The Club will feature a 7,109 square foot gymnasium, tech lab, gamesroom, and classrooms. The facility will also house a museum and cultural center—managed by our partner in the project Mace's Lane Community Center (MLCC)—that honors the region's African American history during and after the period of segregation.

TWO NEW FLAGSHIP CLUBS WILL ANCHOR PRESENCE ACROSS FIVE COUNTIES

Boys & Girls Clubs of Metropolitan Baltimore is in the process of building two flagship Clubhouses that will serve thousands of additional young people and anchor our presence across five counties in Maryland.

In West Baltimore, the Baltimore Ravens Boys & Girls Club at Hilton

Recreation Center—named with a lead gift of \$20 million from the Baltimore Ravens and the Steve and Renee Bisciotti Foundation—will reach 2,000 kids and teens including students at the nearby Green Street Academy, a public charter school that serves students in grades 6 – 12. Plans for the 30,000 square foot Club include a



FINANCIALS

FOR THE YEAR ENDED JUNE 30, 2023

	WITHOUT DONOR RESTIRICTION	WITH DONOR RESTIRICTION	TOTAL 2023	TOTAL 2022
REVENUES				
Non-Reciporal Grants	\$6,946,492		\$6,946,492	\$4,725,643
Contributions	\$1,104,529	\$3,471,778	\$4,576,307	\$1,692,723
Special Events	\$130,428		\$130,428	\$124,388
Donated Assets and Services	\$117,188		\$117,188	\$115,220
Program Fees	\$19,437		\$19,437	\$1,500
Investment Income	\$59,403		\$59,403	\$1,493
Net Assets Released from Restriction	\$243,538	(\$243,538)		
*TOTAL REVENUE	\$8,621,015	\$3,228,240	\$11,849,255	\$6,660,967
EXPENSES				
Program Services	\$7,130,555		\$7,130,555	\$4,940,434
Management and General	\$1,261,121		\$1,261,121	\$679,300
Fundraising	\$480,063		\$480,063	\$205,016
TOTAL EXPENSES	\$8,871,739		\$8,871,739	\$5,824,750
CHANGE IN NET ASSETS	(\$250,724)	\$3,228,240	\$2,977,516	\$836,217
NET ASSETS, BEGINNING OF YEAR	\$1,860,239	\$360,304	\$2,220,543	\$1,384,326
NET ASSETS, END OF YEAR	\$1,609,515	\$3,588,544	\$5,198,059	\$2,220,543

*BGCMB serves as the lead agent and fiduciary on behalf of Boys & Girls Clubs throughout Maryland for certain state grant awards. As such, \$2,901,000 in subgrant revenue and expense was provided to eight Boys & Girls Club organizations.

**The accompanying footnotes are an integral part of these financial statements. Complete financial statements with footnotes for fiscal year ending June 30, 2023, are available upon request.

FINANCIALS

STATEMENTS OF FINANCIAL POSITION

	AS OF JUNE 30,	2023	2022
ASSETS			
Cash and Cash Equivalents		\$3,791,873	\$766,120
Grants Receivable		\$2,577,607	\$1,906,763
Prepaid Expenses and Other Assets		\$103,965	\$48,057
Investment held as agent		\$44,998	\$41,642
Right-of-Use Assets, Net		\$91,811	
Property and Equipment, Net		\$937,000	\$696,763
TOTAL ASSETS		\$7,547,254	\$3,459,345
LIABILITIES AND NET ASSETS			
LIABILITIES			
Accounts Payable and Accrued Expenses		\$2,151,624	\$1,197,160
Deferred Revenue		\$59,501	
Lease Liabilities		\$93,072	
Agency Payable		44,998	\$41,642
TOTAL LIABILITIES		\$2,349,195	\$1,238,802
NET ASSETS			
Without Donor Restriction		\$1,609,515	\$1,860,239
With Donor Restriction		\$3,588,544	\$360,304
TOTAL NET ASSETS		\$5,198,059	\$2,220,543
TOTAL LIABILITIES AND NET ASETS		\$7,547,254	\$3,459,345

BOARD OF DIRECTORS

MARLON AMPREY

MARYLAND HOUSE OF DELEGATES

HEATHER CULP

UNIVERSITY OF MARYLAND MEDICINE

ANDREW DORSEY

OMEGA HEALTHCARE INVESTORS

JUSTIN DRUMMOND

OHANA GROWTH PARTNERS

MALINI GANVIR

GANVIR LAW, LLC

JESSICA GAPPA

MORNINGSTAR SUSTAINALYTICS

ROBERT GEHRMAN

BCT ARCHITECTS

CHRIS HANDWERK

BRIGHTNIGHT

SHARON JONES-EVERSOLEY

TOWSON UNIVERSITY

ELIZABETH LOUIS

TRANE TECHNOLOGIES

HEATHER MCLEOD (SECRETARY)

AUTHORITY BRANDS, LLC

ROGER RALPH

RETIRED

MOLLY REED

COMPASS

NICHOLAS TATUM (CHAIR)

NERD WALLET

MITCH WALD

RETIRED

JAMILA WEBB (VICE CHAIR)

EY

CHRIS ZOELLER (TREASURER)

CFG BANK

BLUE DOOR SOCIETY DONORS

Cynthia and Eugene Adcock
Nathan Berkoff
Valerie and Dan Beyers
Steve and Patricia Coan
Kent Croft and Russell Croft
Heather and Jeremy Culp
John and Lori Evans
Bob and Beth Gehrman
Wendy Gerzog
Allison Hall
Susan and Robert Hallenbeck
Chris and Ashley Handwerk
Daelin Hayes
Kayla Hux and Andy Hux
Don and Pat Kirk
Jason and Carrie Knight
Toby and Kate Kroll
James and Kara Linthicum
Glenn McAvoy
Bart McCartin/McCartin Family Foundation

Heather McLeod
Mark and Marna McNaughton
Glenn Norris
Roger and Elaine Ralph
Molly Reed
Tchernavia Rocker
Jesse Schaefer and Michael Drake
Shriya Sharma
Margaret Skinner
Nicholas and Jeanae Tatum
Kenneth Tsui
Jess and Mike Vess
Mitchel and Penny Wald
Christopher Walsh
Jamila Webb
William Wiedel
Michael and Colleen Williams
John and Janice Wyatt
Brian and Teresa Wentz



Our **Blue Door Society** is a group of donors deeply committed to empowering young people through generous annual gifts of \$1,200 or more.



GREAT FUTURES CLUB DONORS

Cynthia and Eugene Adcock
Jonathan Bahr
Isaiah Brassfield
Jeffrey and Rebecca Breslin
William and Linda Breslin
Gabriel Brown
Y'landa Burch
David Campbell
Karen Cepress
Michael and Danielle Curry
Helen Dale
Jennifer Dansicker
Nancy Davis
Ryan Dougherty
Michael Dowd
Justin Drummond
Julia Elsey
John and Lori Evans
Bob and Beth Gehrman
Sam Hodapp
Andrew and Kayla Hux
Kelly Jackson
Sharon D. Jones-Eversley
Dana Keane
Rosina Koehn
Sarah Kooistra
Kate Kroll
Corrine Matthews

Karen McCloskey
Heather McLeod
Maritza Monzon
Sangita Ramaswamy
Shoma Ramaswamy
Lindsay Reedy
Christine Roberts
Leah Sbriscia
Jesse Schaefer
Michael Schulte
Sarah Shepherd
Chelsea Shockley
Kelly Sipocz
Beth Terry
Charlotte Tracey
Kenneth Tsui
Zachary Tyszkiewicz
Jennifer Ventresca
Jessica Vess
Christopher Walsh
Jamila Webb
Deborah Weimer
Doug Wells
Kerry Whippee
William Wiedel
Dave and Sue Wollner
Christopher Zoeller



Our **Great Futures Club** is a group of donors who make brighter futures possible for Club kids with their monthly contributions.



OUR CORPORATE PARTNERS

Our funding partners break down barriers and provide extraordinary experiences for Club members with their generous annual contributions of \$10,000 or more.

VISIONARY

\$500,000+ annual gifts



LEADERS

\$100,000+ annual gifts



STAKEHOLDERS

\$50,000+ annual gifts



COMMUNITY BUILDERS

\$25,000+ annual gifts



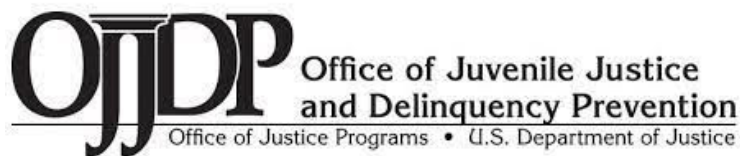
FRIENDS

\$10,000+ annual gifts



OUR INSTITUTIONAL FUNDERS

Bloomberg
Philanthropies



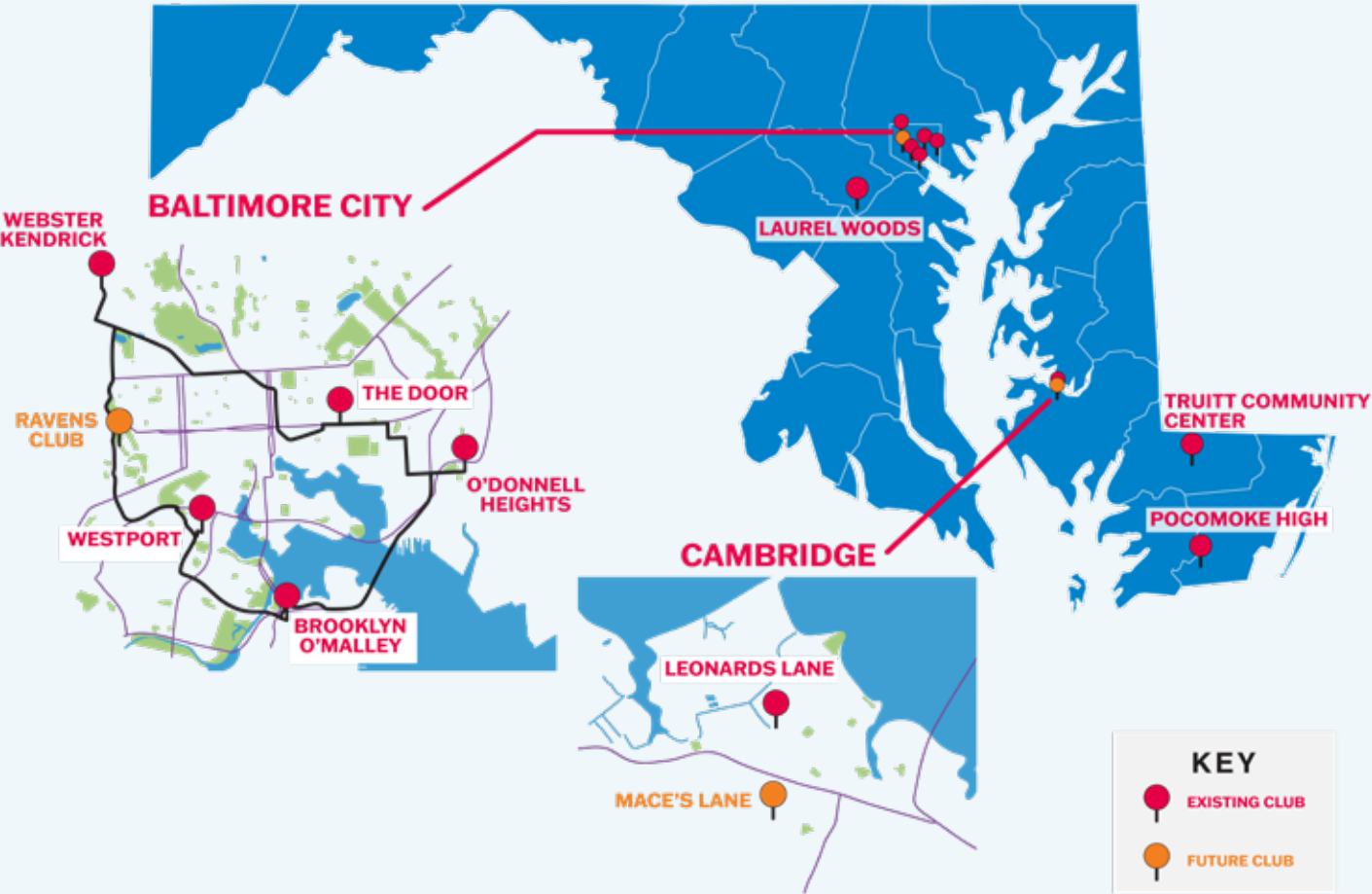
The Pauline F. and W. David
Robbins Foundation Trust



The Harry and Jeanette
Weinberg Foundation



COMMUNITIES WE SERVE



BALTIMORE CITY

BROOKLYN O'MALLEY
3560 3rd Street
Baltimore, MD 21225

THE DOOR
219 North Chester Street
Baltimore, MD 21231

O'DONNELL HEIGHTS
1200 Gusryan Street
Baltimore, MD 21224

RAVENS CLUB
COMING SOON!

WEBSTER KENDRICK
4130 Callaway Avenue
Baltimore, MD 21215

WESTPORT HOMES
2343 Norfolk Street
Baltimore, MD 21230

EASTERN SHORE

LEONARDS LANE
515 Leonards Lane
Cambridge, MD 21613

MACE'S LANE
COMING SOON!

POCOMOKE HIGH
1817 Old Virginia Rd
Pocomoke City, MD 21851

TRUITT COMMUNITY CENTER
319 Truitt Street
Salisbury, MD 21804

HOWARD COUNTY

LAUREL WOODS ELEMENTARY
9250 N Laurel Rd
Laurel, MD 20723





BOYS & GIRLS CLUBS
OF METROPOLITAN BALTIMORE

1201 S. Sharp St., Suite 302
Baltimore, MD 21230
(410) 637-3838
www.bgcmetrobaltimore.org

